



Insight with Purpose

IwP - Housing Performance insights (HPI)

HPI is an online performance analytics solution that helps effectively bridge data, analytics, action, and capability gaps, leading to more effective decision making and improved performance.



Your Issues

HPI helps associations by providing detailed factual evidence that addresses critical performance questions such as:

Overall Performance:
Who are the overall long-term best-performing peers?

Business Health:
How do we benchmark and compare our financial strengths and weaknesses against our peers?

Cost Efficiency:
What is our long-term cost efficiency compared to our peers now and in the next two years?

VFM:
Are we delivering VFM compared to our peers, and what is our predicted performance?



Staff Productivity:
What is our long-term productivity levels compared with our peers now and in the next two years?

Who we have worked with



What IwP provides

We provide organisations with performance insights specifically designed to help them have a better understanding of their health & performance, both currently and in the future (as our service also provides predictions) so you can make more informed strategic performance decisions.

We do this based on our unique analytical performance algorithm Methalytics™ – which rates and tracks and then quantifies your association, as well as 300 others, the rate of improvement vs your peers and the sector.

Let us try and give you some examples:

- We recently completed a project to help a large London based housing association to identify the cost savings it required to achieve a **30% improvement** in its operating margin by 2020, and whether any other large association had delivered such an improvement.
- A large RP that was undergoing a merger utilised our peer performance review service, and we were able to **identify £2.3m savings** to assist in delivering their business case.
- For a large RP based in Yorkshire, we were able to factually demonstrate that its overall rate of improvement was falling significantly behind its peers **by some 20%**.

The benefits to you from our service:

By utilising our HPI Database, which incorporates audited and validated data of over 300 housing associations and 45,000 individual performance data points, you can gain the following benefits:



Data Integrity & Peer Choice - our proprietary database of audited financial statements data incorporates >300 associations & over 40 financial and operating KPI's spanning 6 years.



Cost Effective - our fees are significantly below current sector standard benchmarking providers, therefore saving you money.



Predictive Data Driven Decisions - our analytical performance algorithm Methalytics™ rates and tracks and then quantifies your association's rate of improvement vs your peers and the sector.



Simplified Performance Analysis - we are the only provider in the sector that provides both historical/future and rate of performance improvement trends, against our four main trackers: **Business Health, Cost Efficiency, Value for Money and Staff Productivity.**

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